

LINE CARD

We Get IT Right

Engineer Expertise

VLCM's certified engineers work directly with today's leading technologies to design, deploy, and support IT solutions built around your goals with deep product knowledge and a strong focus on long-term support.

Purposeful Partnerships

VLCM evaluates hundreds of technologies to align with vendors that deliver proven performance, seamless integration, and long-term value.

Customer Education

We host seminars, lunch and learns, trade shows, executive retreats, and workshops to help IT professionals stay sharp, explore new technologies, and make confident decisions.

Lifelong Relationships

VLCM's sales professionals act as an extension of your IT team—building long-term relationships rooted in trust, technical know-how, and doing what's right for your organization.

OUR PREMIER PARTNERS



Product + Solution Offerings

Cybersecurity

- Physical firewall / NGFW
- Two factor authentication
- File integrity monitoring
- Threat assessments
- IDS/IPS
- Security incident event management
- Compliance gap analysis
- Security awareness training and testing
- Data loss prevention
- Wireless IDS
- Incident response planning and testing
- Malware sandbox
- Static code analysis
- Internal vulnerability scanning
- Penetration testing
- Configuration management
- Web application firewall

Audiovisual

- Installation
- Conference
- Digital signage
- Projectors
- Audio systems
- Door access control
- Security cameras
- Room automation
- Classrooms

End-User

- Desktops
- Monitors
- Anti-virus
- Cell phone management
- Laptops
- Virtual desktops
- Email encryption
- Workspace solutions
- Chromebooks
- Tablets
- Mobility device management

Infrastructure

- Backups
- Network
- Data center power management
- Management
- Servers
- Switches
- Load balancers
- Software defined networking
- Blade servers
- SAN
- Spam and web filters
- WAN acceleration
- Cloud DR
- Wireless
- Email archiver
- Hybrid cloud
- Virtualization
- Systems

Physical Security

- On-premises and cloud access control systems
- Door access
- IP and analog video surveillance
- Panic button
- Access credentials
- Electronic locks
- Video software
- Intrusion detection
- Guest check-in
- Alarms

Services + Assessments

- Wireless site surveys
- Virtual optimization
- Installation and training
- Office 365 migrations
- Hardware repair and warranty
- Network installation
- Software renewals and agreements
- vCISO Services
- Cloud consulting
- Co-location
- Penetration testing rotation

Unified Communications

- Phone systems
- Card access
- Call center solutions
- Web meeting
- Video conferencing
- Cloud
- Telco, Internet connectivity and redundancy
- Professional cabling
- Collaboration